

Joe DiGioia

joe.p.digioia@gmail.com | (412)-580-1725 | 2368 Oakview Drive, Pittsburgh, PA | www.joedigioia.com

Dynamic web developer with 5+ years' experience specializing in Next.js, React, Vue.js, Firestore/Firebase, Node.js, and Tailwind CSS. Proven leadership in projects boosting user engagement through designing robust user experiences. Committed to driving business growth through cutting-edge technology and clear communication.

Technical Skills:

- **Languages:** JavaScript, HTML, CSS
- **Frameworks & Libraries:** React, Next.js, Vue.js, Svelte, Tailwind CSS, Node.js, MIDI Writer.js, Teoria.js
- **Tools:** Firebase, Firestore, Netlify, Vercel, Stripe API, Spotify API, OpenWeather API
- **Software:** Visual Studio Code, GitHub, CoPilot, Figma, Adobe Suite, ChatGPT, Midjourney, DaVinci Resolve

Web Development Projects:

Soconu.com: Number Based Puzzle Game.

- Minimalist puzzle game that includes local storage, stat tracking, leaderboards and shareable game summary.
- A Responsive Next Js App built with React, Tailwind CSS and Firebase authentication & storage.

WhatEchoesBack.com: Digital Collectible Platform.

- Developed in Next.js, Tailwind CSS; hosted on Vercel.
- Features Stripe for in-app currency, idle game mechanics, Firestore storage, and Google ReCAPTCHA-secured admin panel.

Resovar.com: MIDI Generator Platform for Music Producers.

- Developed in Next.js, Tailwind CSS; hosted on Netlify.
- Incorporates Stripe for memberships, utilizes Teoria & MIDI Writer JS for MIDI generation, and employs Firebase for authentication and storage.

Movie Info Quick: Movie Details Fetcher.

- Developed in Svelte, Tailwind CSS; hosted on Netlify.
- Fetches movie data in real-time through integration with the Online Movie Database Open API.

Key & BPM Finder: Spotify Music Analytics Tool.

- Developed in React, Tailwind CSS; hosted on Netlify.
- Uses Spotify API to provide song key and BPM data.

Temperature Finder: Real-time Temperature Checker.

- Developed in Vue.js, Tailwind CSS; hosted on Netlify.
- Fetches real-time temperature data through OpenWeatherAPI integration.

Experience:

Gartner, Inc - Senior Client Acquisition Manager

July 2022 – May 2023

- Spearheaded client acquisition strategies, facilitating alignment with Gartner's solutions.
- Awarded Top-performing team in Q4 2022 & Q1 2023, only person to close business in EMEA and NA.

\$99 Social/Freelance - Social Media Manager/Digital Content Creator

May 2018 - July 2022

- Oversaw over 50 client's social media strategies, increasing engagement by 50% on average.
- Created digital content including custom audio, video editing, graphic design and social media copywriting.

Gartner, Inc - Account Executive/Business Development Manager

March 2011 – May 2018

- Led a brand new business development division; drove client engagement with multi-year contracts.
- Secured a landmark 3-year, \$450,000 contract for Gartner's Enterprise Sales Division.

Education:

Duquesne University, Pittsburgh, PA

Sept. 2006 - Dec. 2010

Bachelor of Arts, Multimedia Development (Cum Laude), Dean's List (2006 - 2010).